Request for Proposals
Voice over Internet Protocol Unified Communications System
10-2015/2016

Addendum #1, September 15, 2015

Event change: Shortlisting October 14, 2015 changed to 9:00am.

Event notice: Site Visit, begins 8am, Monday, September 21st. If we are unable to complete the site visit in one day, the visit will continue on Tuesday, September 22nd. Meeting will begin in Building 20, Room 2052, Pensacola Campus, 1000 College Blvd. Pensacola, FL 32504.

Question: Do you have network diagram for your LAN & WAN for voice and data?
Response: Not at this time. If the College is able to generate one, we will provide through an additional addendum.

Question: And do you have Total Economic Value of what you are paying out now?
Response: The College does not have this information readily available.

Question: Dunn and Bradstreet financial statement report - is this a requirement for the bid?
Response: If a Dunn and Bradstreet financial statement report is not available, proposers may submit their audited financial statements.

Question: How many phones in total are needed at all campuses?
Response: See section 6.5 on page 18 for the estimated quantities of each type of device. The total is estimated at 2,245.

Question: Is there a brand name that the college is requesting?
Response: No

Question: How much of the existing infrastructure will be used in the new implementation?
Response: The College will undergo replacement of the old PBX system and newer LYNC system. The College does have new POE switches on all campuses

Question: Are we replacing/removing existing phones?
Response: Yes, proposers will be replacing existing phones. With the proposal, vendors can submit any trade-in options for existing phones.

Question: Will the new vendor use the existing Cisco switches or will those need replacing?
Response: All switches have recently been upgraded to Cisco POE.

Question:	Does the College have an interest in a (Unified Communications as a Service with a monthly all-inclusive service where the provider houses all of the common equipment in one or two of our class-5 data centers, and provides a full-featured UC solution as a monthly expense item, including all installation, training, maintenance & upkeep for the length of the contracted term?
Response:	Bidders can bid on this type of service. The College will review.
Question:	Is this 60 month terms since CPE is involved?
Response:	If bidders are submitting bids for a term, proposers shall indicate with their submission term options
Question:	Will the RFP include or is there a separate RFP for the following: (4) PRI at main campus for local calls (1) PRI at main campus for long distance calls (1) each Tie T1 between Pensacola and Milton, and Pensacola and Warrington campuses
Response:	College will respond through an additional addendum.
Question:	Clarify if this is a PBX CPE RFP only or if we need to quote the existing Network PRI's as well?
Response:	College will respond through an additional addendum.
Question:	The only specifications I could find would be directed to the Current Equipment Section 2.2 2200 DID extensions/7 locations No specifications outlined on a per site basis. This would affect labor, PBX and networking equipment quantities.
Response:	College will respond through an additional addendum.
Question:	Vendors offer multiple phone types based on the work responsibilities of the individual. No requirements specified as to phone types and quantities per site
Response:	College will respond through an additional addendum.
Question:	2.2 Current Environment outlines 300 phones partially deployed What does partially deployed mean? Are these phones spread across multiple locations?
Response:	College will respond through an additional addendum.
Question:	Call Center functionality and training requested in 6.7.1 but no agent requirements outlined.
Response:	College will respond through an additional addendum.
Question:	No specifications for analog phones such as FAX, ATM or alarms.
Response:	College will respond through an additional addendum.
Question:	No specifications for disaster recovery or alternate routing.
Response:	College will respond through an additional addendum.
Question:	Is the College interested in a Premise Based solution Vs Hosted Based Solution?
Response:	College will respond through an additional addendum.
Question:	Is the College more interested in a Capex vs. Opex solution?
Response:	College will respond through an additional addendum.

Question: Due to the complexity of the overall project, we are requesting that the deadline for RFP responses be extended. Due to the project including 7 sites within a 50 Mile radius, we are requesting that the site visit be for more than one day and the site visits beyond the 21st and 22nd. We have prior customer commits for Monday, September 21st and Tuesday, September 22nd. Need more details per site.

Response: The College will not be extending the deadline at this time. Please see the above regarding the site visit.

Question: In section 6.6.5 you state that the proposer must provide equipment for current network, however no details by site of the network.

Response: College will respond through an additional addendum.