

Invitation to Bid
Birthing Simulator System
ITB 5-2025/2026



PENSACOLA
S T A T E C O L L E G E

Due: Tuesday, March 24, 2026 @ 2:00 PM, Local Time

The District Board of Trustees of Pensacola State College, Florida, hereby extends an Invitation to Bid for the above-referenced item(s) for Pensacola State College, as specified in this proposal request.

Please review and deliver your formal bid as the original, two copies, and a digital file by the date and time shown on the Bid Form to:

SEALED BID # ITB 5 - 2025/2026
Clark Puckett, Director of Purchasing
1000 College Blvd.
Pensacola, FL 32504

Indicate the bid number on the outside of your sealed bid envelope to assist in identifying your bid.

Public bid opening: Pensacola State College will conduct a Public bid opening and evaluation immediately following on the date and time listed above at Pensacola State College Board Room, 1000 College Blvd. Pensacola, FL 32504 Room 736. The College may choose to only open the individual bids and publicly announce from whom a bid was received. The actual bid prices submitted will not be a public record until the date of posting or the number of days as defined in FS 119.071. Immediately following the bid opening, the Bid Evaluation Committee will evaluate the bids. This may require additional review by the committee or representative.

Timeline

The following timeline is a general guideline for issuance, evaluation, and recommendation for the award of this invitation to bid. The College reserves the right to change the dates of any events listed.

DATE

February 20, 2026

March 5, 2026, by 2 pm

March 24, 2026, by 2 pm

EVENT

ITB issue date

Deadline for questions and requests for clarifications

Bids due

Pensacola State College is a political subdivision of the State of Florida and, as such, is exempt from all Federal and State taxes. Pensacola State College reserves the right to reject any portion or all bids, to re-solicit bids or not, and to waive informalities as deemed in the best interest of Pensacola State College. The bid shall remain in force for thirty (30) days after the time of opening.

ANTI-COLLUSION STATEMENT: The Bidder, by signing and submitting a bid, has not divulged to, discussed, or compared his/her bid with any other Bidders and has not colluded with any other Bidders or parties to a bid whatsoever. (NOTE: Including there have been no premiums, rebates, or gratuities paid or permitted either with, prior to, or after any delivery or personal contact. Any such violation will result in the cancellation of the award of any resulting contract from this bid and the Bidder being debarred for not less than three (3) years from doing business with Pensacola State College.)

1.0 OVERVIEW

Pensacola State College is soliciting bids from individuals or firms for the described items as provided in Appendix A of this bid.

1.1 COMMUNICATION

In order to maintain a fair and impartial competitive process, Pensacola State College shall avoid any oral communication with prospective bidders other than through the purchasing office during the bid process. However, all solicited bidders will be provided with a copy of all written questions submitted and Pensacola State College's responses to them, unless the written inquiry pertained to an administrative or procedural matter. **Send all inquiries to purchasing@pensacolastate.edu. All written questions and inquiries are due no later than 2:00 PM local time on March 5, 2026.**

1.2 ADDENDA

Any addenda issued prior to the opening of the ITB for the purpose of changing the specifications of this request for proposal or related documents, or clarifying the meaning of the same, shall be binding in the same way as if originally written in the ITB specifications and related documents. Since all addenda are available to proposers at the office of the Pensacola State College Director of Purchasing, it is each bidder's responsibility to check with the issuing office and immediately secure all addenda before submitting their bid. The Pensacola State College Director of Purchasing emails addenda to all known prospective bidders, but no guarantee can be made that addenda will be received.

1.3 LAWS

The bidder is assumed to be familiar with all Federal, State of Florida, and local laws, ordinances, rules, and regulations that in any manner affect the work. Ignorance on the part of the proposer will in no way relieve you from your contractual responsibility. Any resultant award shall include requirements that the resultant contract shall be governed by the laws of the State of Florida. Pensacola State College is a political subdivision of the State of Florida and, as such, is exempt from all Federal and State taxes.

1.4 AWARD

As deemed in the College's best interest, the College reserves the right to:

1. Reject any or all bids submitted.
2. To re-solicit bids or not.
3. To award any portion(s) of this ITB.
4. To waive informalities.
5. To issue to all responsive bidders' requests for information (RFI's).
6. To issue requests to negotiate with the finalist and solicit best and final offers.
7. To evaluate to determine technical equivalents.
8. To award this ITB on a Lot-by-Lot basis to the responsive low bidder meeting specifications.
9. To award on an outright purchase or lease basis.

1.5 QUALIFICATIONS

This Bid has no special qualification requirements.

1.6 LICENSE

In accordance with Chapter 489.113, Florida Statutes, all individuals or entities engaging in and providing services shall be licensed in the State of Florida for that activity (if applicable).

1.7 MODIFICATION OF BID

Bid modifications will be accepted from Bidders if addressed to the Owner at the place where Bids are to be received and if received prior to the opening of the Bids. Modifications may be in written or electronic form. Modifications will be acknowledged by the Owner before the opening of formal Bids.

1.8 WITHDRAWAL OF BIDS

Bids may be withdrawn by written or electronic request received from Bidders prior to the time fixed for opening. Negligence on the part of the Bidder in preparing the Bid confers no right for the withdrawal of the Bid after it has been opened.

1.9 TABULATIONS

Bid tabulations with recommended awards will be posted on the Purchasing web page <http://www.pensacolastate.edu/business-psc/> unless changed by addendum, and will remain posted for 72 hours (excluding Saturdays, Sundays, and legal holidays). Any notice of protest of award or recommendation of award shall be filed in writing to the Director of Purchasing, within 72 hours after the posting of the ITB/RFP/RFQ bid tabulation. "Failure to file a protest within the time prescribed in section 120.57 (3), Florida statutes shall constitute a waiver of proceedings under chapter 120, Florida Statutes." A formal written protest must be filed within 10 days after the date the notice of protest was filed. The formal written protest shall state with particularity the facts and law upon which the protest is based. Failure to file a formal written protest within the time prescribed shall constitute a waiver of proceedings under chapter 120.57(3) Florida Statutes. Sealed bids or proposals may be inspected during normal working hours by appointment upon notice of a decision or intended decision, or 10 days after the invitation to bid or proposal public opening, whichever is earlier.

2.00 Specifications

See Appendix A.

3.00 Pensacola State College reserves the right to reject any or all ITBs/proposals received, to re-solicit or not, and to waive informalities as deemed in the best interests of the College.

3.01 Pensacola State College reserves the right to award an individual lot or a combination of lots; reject any or all lots, whatever seems in the best interest of the College.

BID FORM

Total Lump Sum Price for item in, Appendix A as specified \$ _____

Name		DBA Name (if applicable)	
Address	Street/PO Box		City
	State		Zip
	Email Address		
Remit to Address	Street/PO Box		City
	State		Zip
	Email Address		
Contact Person	Name		Phone #
	Email Address		
Address of Parent Company (if applicable)	Street/PO Box		City
	State		Zip
_____		_____	
Name	Signature	Date	

Appendix A—Specification

1.1 SUMMARY

The selected firm will provide:

- One (1) high-fidelity maternal birthing simulator
- One (1) high-fidelity, full-term newborn simulator physiologically linked to the maternal simulator
- Integrated simulation software with automated physiology
- Mixed Reality (MR) training capability
- On-site installation and testing (installation by April 15, 2026)
- Fully wireless and tetherless operation, with battery life exceeding eight (8) hours of continuous operation
- Faculty Training (training to be completed prior to May 13, 2026)
- Warranty and Technical Support

1.2 Specific Requirements and Features: Maternal Simulator

- Auscultation of heart and lung sounds
- Palpable carotid, radial, and brachial pulses
- Programmable neurological responses, including eye movement, tracking abilities, and seizures
- Real carbon dioxide (CO₂) exhalation capability
- Fully programmable airway, breathing, and circulation (ABC) parameters

1.3 Specific Requirements and Features: Newborn Simulator

- High-fidelity, full-term newborn simulator
- Physiological linkage to maternal simulator
- Measurable and programmable vital signs
- Palpable pulses
- Internal sensors capable of recording head rotation and pull force during delivery

- Programmable vital signs to support APGAR scoring

1.4 Specific Requirements and Features: Obstetrical and Neonatal Scenarios

- Capability to manage a full range of obstetrical emergencies, including postpartum hemorrhage (PPH), shoulder dystocia, and operative and emergency Cesarean section deliveries
- Integrated, programmable scenario functionality

1.5 Specific Requirements and Features: Software, Data, and Reporting

- Instructor-controlled and automatic scenario modes
- Pre-programmed obstetrical and neonatal scenarios
- Scenario customization capability
- Data capture for learner actions and physiological responses
- Reporting tools to support debriefing and evaluation

1.6 Specific Requirements and Features: Installation, Training, and Support

- On-site Installation and system verification
- Initial Faculty Training and Orientation
- Technical documentation and user manuals
- Warranty details
- Description of ongoing technical support and software updates

State of Florida

Affidavit Regarding the Use of Coercion for Labor and Services

Respondent Vendor Name: _____

Vendor FEIN: _____

Vendor's Authorized Representative Name and Title: _____

Address: _____

City: _____ State: _____ ZIP: _____

Phone Number: _____

Email Address: _____

Section 787.06(13), Florida Statutes, requires all nongovernmental entities executing, renewing, or extending a contract with a governmental entity to provide an affidavit signed by an officer or representative of the nongovernmental entity under penalty of perjury that the nongovernmental entity does not use coercion for labor or services as defined in that statute.

As the person authorized to sign on behalf of Respondent, I certify that the company identified does not:

- Use or threaten to use physical force against any person;
- Restrain, isolate, or confine or threaten to restrain, isolate, or confine any person without lawful authority and against her or his will;
- Use lending or other credit methods to establish a debt by any person when labor or services are pledged as security for the debt, if the value of the labor or services, as reasonably assessed, is not applied toward the liquidation of the debt, the length and nature of the labor or services are not respectively limited and defined;
- Destroy, conceal, remove, confiscate, withhold, or possess any actual or purported passport, visa, or other immigration document, or any other actual or purported government identification document, of any person;
- Cause or threaten to cause financial harm to any person;
- Entice or lure any person by fraud or deceit; or
- Provide a controlled substance as outlined in Schedule I or Schedule II of s. 893.03 to any person for the purpose of exploitation of that person.

Under penalties of perjury, I declare that I have read the foregoing document and that the facts stated in it are true.

By: _____
AUTHORIZED SIGNATURE

Print Name and Title: _____

Date: _____