



The Pensacola State College Purchasing Department intends to make a purchase which has been determined to qualify as a "Sole Source" purchase. The purpose of this "Notice of Intent to Award" is to publicly announce the College's intent to award a Sole Source Contract for a specific service, construction or item of tangible personal property.

Any vendor who does not agree that the service, construction or item of tangible personal property is available only from the contractor determined to be a sole source may protest the "Notice of Intent to Award" by contacting the Purchasing Department within seven (7) calendar days of the date this Notice is posted. Your protest must be in writing and describe the basis for the protest. Please submit your protest, to purchasing@pensacolastate.edu and include the words "PROTEST OF NOTICE OF INTENT TO AWARD SOLE SOURCE CONTRACT" (reference the contractor's name that is subject of your protest) and your company name on the subject line.

Sole Source Item or Service: The Lincoln Electric Torchmate CNC Cutting System

Manufacturer/Supplier: The Lincoln Electric Company, Distributed by Wesco Gas & Welding Supply, Inc.

PENSACOLA STATE COLLEGE

Sole Source Justification

Under the guidelines of Florida State Board of Education Administrative Rules, Chapter 6A-14.0734, the following information is submitted in support of a request to purchase goods/and or services without using competitive procedures. This sole source certification will become a public document, open to public inspection; therefore, you should be certain all material facts are true, relevant, and clearly understandable.

REQUESTING DEPARTMENT: Workforce Education		CAMPUS: Pensacola/Milton
ORIGINATING COST CENTER:		GRANT COST CENTER (IF APPLICABLE) PSC Rebuilds
REQUISITION NUMBER: REQ-0000013035	ITEM DESCRIPTION: Torchmate CNC Cutting System	PRICE: \$34,847.95

SUGGESTED VENDOR: Lincoln Electric	
VENDOR'S ADDRESS: 1170 Trademark Dr. Reno, NV 89521	
VENDOR'S PHONE#: 775-673-2200	CONTACT PERSON: Alonna Barnett

SOLE SOURCE JUSTIFICATION: State why this is the only item which will fulfill your needs. (If product/service is only offered by a single supplier, attach written statement of such from supplier). The Lincoln Electric Torchmate CNC Cutting System is the only product capable of meeting the instructional, safety, and compatibility requirements of the Pensacola State College Welding Program. As the sole manufacturer and provider of Torchmate systems, Lincoln Electric offers an integrated solution in which the table, motion controller, plasma cutter, and proprietary CAD/CAM and CNC software are designed to work together seamlessly. This ensures system reliability, simplified maintenance, and direct technical support, critical factors for maintaining consistency and safety in a teaching environment. After extensive research and evaluation of available CNC cutting technologies, program faculty determined that the Torchmate system offers the best combination of functionality, durability, and educational value, making it the clear recommendation for purchase. The Torchmate system directly supports the curriculum and learning outcomes of the Welding Technology program by providing students with essential experience in computer-aided design, plasma cutting technology, and automated manufacturing processes. These skills align with course objectives, emphasizing blueprint reading, fabrication accuracy, and the application of advanced cutting and layout techniques used in the welding industry. The system's integrated software allows students to take a project from digital design through final cut, reinforcing problem-solving, technical proficiency, and precision, key competencies identified in the program's outcomes. By investing in this system, the college ensures that graduates are trained on industry-standard equipment and are fully prepared to enter the modern fabrication and manufacturing workforce.
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LIST COMPETITORS AND OTHER RESOURCES CONTACTED TO FIND COMPETITION:

VENDOR# 1: Wesco	TELEPHONE: 850-478-1510
VENDOR# 2: Airgas	TELEPHONE: 850-434-0235
VENDOR# 3: Bakersgas	TELEPHONE: 877-930-5690

IF PRODUCT/SERVICE IS AVAILABLE FROM MORE THAN ONE VENDOR, WHY IS IT NOT FEASIBLE TO BID THE PRODUCT/SERVICE? (BRIEFLY EXPLAIN): The College currently utilizes Lincoln Electric systems within its Welding Program. Integrating the Lincoln Electric Torchmate System will enhance continuity and compatibility across our equipment, software, and instructional methods. Although alternative welding systems are available, transitioning to a different platform would demand a greater investment and ultimately render our existing Lincoln Electric infrastructure and investment obsolete.
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I, the undersigned, certify the above to be true and correct to the best of my knowledge and belief and the user and / or undersigned does not have a financial interest in the above named vendor.

REQUESTOR NAME (PRINT): Michael Listau	REQUESTOR TITLE: Dean, Workforce Education
REQUESTOR SIGNATURE:	DATE:

ALL SUPPORTING DOCUMENTATION MUST BE ATTACHED

REQUIRED APPROVALS

Clark Puckett

DIRECTOR OF PURCHASING & AUXILIARY SERVICES

Ante Kovacs

VICE PRESIDENT OF BUSINESS AFFAIRS (IF APPLICABLE)

PENSACOLA STATE
COLLEGE

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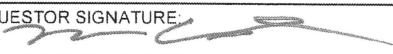
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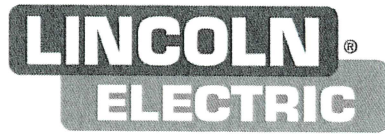
REQUESTOR NAME (PRINT): Michael Listau	REQUESTOR TITLE: Dean, Workforce Education
REQUESTOR SIGNATURE: 	DATE: 10/21/25 10/17/2025

ALL SUPPORTING DOCUMENTATION MUST BE ATTACHED

REQUIRED APPROVALS

DIRECTOR OF PURCHASING & AUXILIARY SERVICES

VICE PRESIDENT OF BUSINESS AFFAIRS (IF APPLICABLE)



**Cutting
Systems**

THE LINCOLN ELECTRIC COMPANY

Cutting Systems: 1170 Trademark Dr. • Reno, NV 89521 U.S.A. •

Tel: 1+ (775) 673-2200 Fax: 1+ (775) 673-2206

Sole Source Engineering of Torchmate™ CNC Cutting Systems

To whom it may concern:

I am writing this letter to inform you that Lincoln Electric Cutting Systems, a subsidiary of The Lincoln Electric Company, is the sole source for development, manufacturing and support of all Torchmate™ CNC cutting systems. Torchmate™ CNC cutting systems are unlike any other CNC cutting systems on the market, and they include the following unique features:

- Torchmate™ CAD/CAM software: Our CAD/CAM software encompasses two critical functions essential to CNC success – A design suite (**Computer Aided Design**) for part drawing and a machining suite (**Computer Aided Machining**) for an accurate end product.

CAD features include:

- Basic shape creation
- Duplicate and array shapes
- Measure and label drawings
- Utilize Cartesian and polar coordinates
- Automatic rounding and fillet of parts
- Import 32 different file formats including DXF, JPG, BMP, GIF, PNG, TIFF images, AI, SVG and other vector formats
- Acquire files directly from most scanners
- Export drawings as image files or DXF files
- Text editing and integration.
- Utilize any True Type or Open Type font
- Scanning and tracing of images
- Part array creation and part nesting

CAM features include:

- User Customized tool library
 - Create tool paths for all shapes and tools
 - Automatic kerf compensation
 - Auto or manual cut sequencing
 - Automatic arc or line lead in / lead out creation
 - Tool path conversion to G-code
 - Editable tool paths including lead-in/lead-out position
-
- Lincoln Electric Visual Machine Design CNC control software: Our driver software is the preeminent interface for CNC machine controlling. Key features include:
 - Operates all Torchmate™ accessories and tooling
 - 28 part shape library of user adjustable premade part files
 - USB functionality
 - Utilize industry standard-code and DXF files to ensure our machines are universally compatible
 - Control multiple tools
 - “Move to here” function
 - “Run from here” function
 - Pierce counter and tool life management control.
 - Real time display feedback to track operation
-
- Torchmate™ **Arc Voltage Height Control (AVHC)**: Fully digital control allows users to set values with confidence.
 - Ohmic sensing technology establishes plate height
 - Auto voltage setting
 - Corner lockout to prevent torch diving
 - Magnetic torch breakaway
 - Plate skew/ plate alignment
 - Onboard nesting/array/tool pathing
 - Rip cut function
 - Voltage settings adjustable from 50v – 250v in 1v increments
 - Pierce height adjustable from 0.00” to 1.00” in .01” increments

- Initial cut height adjustable from 0.00" to 1.00" in .01" increments
 - Pierce delay adjustable from 0.0 to 9.9 seconds in 0.1 second increments
 - Sensing delay adjustable from 0.1 to 9.9 seconds in 0.1 second increments
 - Pierce complete on/off signal
 - Adjustable gain settings for improved response in extremely warped material
-

Torchmate is the only CNC plasma table manufacturer to make not only the table, but also the plasma cutter, the CNC motion controller, and CNC software. This allows us to deliver superior product quality, performance, and warranty. It also allows us to fully support the whole product after the sale.

Torchmate™ CNC combines proprietary hardware with proprietary software to create a cutting system unlike any other available on the market, providing a variety of unique tools and software features that allow the user to customize their system to match their cutting needs.

Best Regards,

Alonna Barnett
Southeast Region
Lincoln Electric Cutting Systems
866-571-1066 EXT. 50116

**WESCO GAS & WELDING SUPPLY INC.**

9040 Pensacola Blvd.
Pensacola, FL 32534-1929
850-478-1510

QUOTATION

Order Number	
11134039	
Order Date	Page
09/30/2025 07:13:57	1 of 1

Bill To: 14422
Pensacola State College - Milton
1000 College Blvd
Pensacola, FL 32504

Ship To: 14422
Pensacola State College - Milton
5988 HIGHWAY 90
@MILTON CAMPUS
MILTON, FL 32583-1713

850-484-1744

PO Number					Ship Route	Taker		
					NOTA	TIMH		
Quantities					Item ID	Pricing	Unit	Extended
Ordered	Allocated	Remaining	UOM	Disp.	Item Description	UOM	Price	Price
Delivery Instructions:								
2.00	0.00	2.00	EA		083343	EA	3,244.5652	6,489.13
				1.0	POWERMAX 65 SYNC 25' TORCH HAND	1.0		
2.00	0.00	2.00	EA		907826	EA	6,448.4211	12,896.84
				1.0	BOBCAT 265(Kohler)	1.0		
1.00	0.00	1.00	EA		TORCHMATE 4400 EDU PACKAGE	EA	34,847.9500	34,847.95
				1.0	Torchmate 4400 edu package	1.0		
Total Lines: 3						SUB-TOTAL:		54,233.92
						TAX:		0.00
						AMOUNT DUE:		54,233.92
						U.S. Dollars		

Terms & Conditions of Sale: (a) Payment is due on or before the invoice net due date as stated on this document or within 30 days if terms are not stated. (b) Buyer shall make payment in full for the price, taxes, fees, demurrage charges, and any loss of or damage to cylinders and rental equipment. A 1.5% monthly finance charge will be assessed on all unpaid invoices, prorated based on the number of days past due (minimum \$2.00 or the maximum lawful rate allowable in the state where the goods are delivered, whichever is less.) (c) Buyer agrees to review their invoice and report any discrepancies to the Seller by the payment due date. The invoice will be deemed final and correct on payment due date. (d) If Buyer defaults, Seller shall be entitled to costs, fees, and expenses, including but not limited to recovery of attorney fees, court costs and fees, and collections costs. Additionally, the buyer is required to return all Seller owned cylinders and rental equipment. (e) Seller makes no representation or warranty, either expressed or implied, with respect to any product subject to this agreement.





AIRGAS USA, LLC
3201 N PALAFOX ST
PENSACOLA FL 32501-1429
T: 850-434-0235
F: 850-434-2423

QUOTATION

YOU CAN PLACE THIS ORDER
ON WWW.AIRGAS.COM

Quote For: 1613311
PENSACOLA STATE COLLEGE
1000 COLLEGE BLVD
PENSACOLA FL 32504-8910
T: 850-484-1779

Sold To: 1196392
PENSACOLA STATE COLLEGE
CONTROLLER'S OFFICE
1000 COLLEGE BLVD
PENSACOLA FL 32504-8910
T: 850-484-1786

Quote Number	2013826383
Quote Date	09/29/2025
Prepared By	David Belue
Contact Phone	+1 850-434-0235
PO Number	
Release Number	
Ordered By	

Item	Material/Description	Plant	Order Qty	UM	Vol/Wt	UM	Unit Price	UM	Ext Price
10	MIL907826 WELDER BOBCAT 265 KOHLER	SOB6	2	EA			7,711.00	EA	15,422.00
20	HYP083343 POWERMAX65 SYNC SYSTEM 200-600V 1/3-PH CSA 75 DEGREE HANDHELD TORCH 7.6M 25' LEAD	SOB6	2	EA			3,707.00	EA	7,414.00

Incoterms	Airgas Truck	Quote Amount	22,836.00
Shipping Method	Airgas Truck	Sales Tax	0.00
Payment Terms	NET 30	Quote Total	22,836.00

Please refer to this quotation when ordering.

Terms and Product Pricing are valid until 10/28/2025. Due to the potential impact of tariffs, this quote is subject to change.

Final pricing will be confirmed at the time of order placement.

Surcharges, Taxes & Freight may not be included or may change at time of billing.

Airgas reserves the right to decline or cancel any order at any time prior to shipment. For more information about returns and cancellations, please visit us online at Airgas.com/terms-of-sale.

Comments :



Quote #D45095

Sep 29, 2025

CUSTOMER

migarner@pensacolastate.edu

PAYMENT

Pay online

ITEMS	PRICE	TAX	QTY	ITEM TOTAL
 Miller Bobcat 265 w/ Battery Charge & Remote Start/Stop - 907826002 SKU: MIL907826002	\$8,385.00 \$7,300.00	\$0.00	2	\$14,600.00
 Hypertherm Powermax 65 SYNC w/ 25' Hand Torch - 083343 SKU: HYP083343	\$4,100.00 \$3,600.00	\$0.00	2	\$7,200.00
Subtotal				\$21,800.00
Shipping				\$0.00
Ohio State VAT 0.0%				\$0.00
Lucas County VAT 0.0%				\$0.00
Toledo Area Regional Transit Authority 0.0%				\$0.00
TOTAL (USD)				\$21,800.00

Thank you for shopping with us! If you need to make changes to this quote please email our support team!

Baker's Gas & Welding Supplies, Inc.
2920 Douglas Road, Toledo, OH, 43606, United States
support@bakersgas.com
bakersgas.com

Quotes Valid for 30 days