

The Pensacola State College Purchasing Department intends to make a purchase which has been determined to qualify as a "Sole Source" purchase. The purpose of this "Notice of Intent to Award" is to publicly announce the College's intent to award a Sole Source Contract for a specific service, construction or item of tangible personal property.

Any vendor who does not agree that the service, construction or item of tangible personal property is available only from the contractor determined to be a sole source may protest the "Notice of Intent to Award" by contacting the Purchasing Department within seven (7) calendar days of the date this Notice is posted. Your protest must be in writing and describe the basis for the protest. Please submit your protest, to [purchasing@pensacolastate.edu](mailto:purchasing@pensacolastate.edu) and include the words "PROTEST OF NOTICE OF INTENT TO AWARD SOLE SOURCE CONTRACT" (reference the contractor's name that is subject of your protest) and your company name on the subject line.

**PENSACOLA STATE  
COLLEGE**

**Sole Source Justification**

Under the guidelines of Florida State Board of Education Administrative Rules, Chapter 6A-14.0734, the following information is submitted in support of a request to purchase goods/and or services without using competitive procedures. This sole source certification will become a public document, open to public inspection; therefore, you should be certain all material facts are true, relevant, and clearly understandable.

REQUESTING DEPARTMENT: Veterinary Technician Program		CAMPUS:
ORIGINATING COST CENTER:		GRANT COST CENTER (IF APPLICABLE) Perkins CTE 21/22
REQUISITION NUMBER: REQ-0000003583	ITEM DESCRIPTION: Feline Anatomy Model	PRICE> \$15,300.00

<b>SUGGESTED VENDOR: SynDaver</b>	
<b>VENDOR'S ADDRESS: 8506C Benjamin Road Tampa, FL 33634</b>	
<b>VENDOR'S PHONE#: 813-600-5530</b>	<b>CONTACT PERSON: Sean McGrath</b>

<b>SOLE SOURCE JUSTIFICATION: State why this is the only item which will fulfill your needs. (If product/service is only offered by a single supplier, attach written statement of such from supplier).</b>
See Attached Memo from Program Instructor Sarah Meyer-Patterson.

**LIST COMPETITORS AND OTHER RESOURCES CONTACTED TO FIND COMPETITION:**

VENDOR# 1:	TELEPHONE:
VENDOR# 2:	TELEPHONE:
VENDOR# 3:	TELEPHONE:

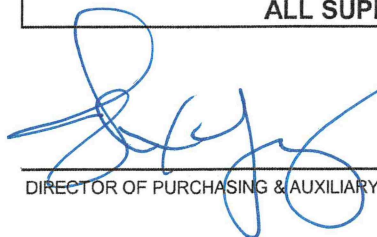
<b>IF PRODUCT/SERVICE IS AVAILABLE FROM MORE THAN ONE VENDOR, WHY IS IT NOT FEASIBLE TO BID THE PRODUCT/SERVICE? (BRIEFLY EXPLAIN):</b>

*I, the undersigned, certify the above to be true and correct to the best of my knowledge and belief and the user and / or undersigned does not have a financial interest in the above named vendor.*

REQUESTOR NAME (PRINT): Mitzie Sowell	REQUESTOR TITLE: Department Head - Health Sciences
REQUESTOR SIGNATURE: <i>Mitzie Sowell</i>	DATE: 11-30-2021

**ALL SUPPORTING DOCUMENTATION MUST BE ATTACHED**

**REQUIRED APPROVALS**

  
\_\_\_\_\_  
DIRECTOR OF PURCHASING & AUXILIARY SERVICES

  
\_\_\_\_\_  
VICE PRESIDENT OF BUSINESS AFFAIRS (IF APPLICABLE)



**PENSACOLA**  
STATE COLLEGE

Our veterinary technology program students will benefit from the use of feline SynDaver cadavers because they will no longer endure the odor of formalin, but they will also no longer suffer from the moral dilemma of how cadaver animals are acquired. Traditional sources of cadavers include the euthanasia of healthy but unwanted cats and/or dogs at shelters, ex-racing greyhounds, and abattoir specimens. However, none of these types of cadavers are considered "ethically sourced," even if the death of the animal was not dependent on its use at a veterinary school or veterinary technology program.

Ethically-sourced cadavers are animals that have died due to natural causes or have been euthanized because of a terminal disease or an unrecoverable trauma. However, the supply of ethically sourced cadavers is substantially limited compared with traditional supply chains.

The Synthetic Feline cadavers produced by SynDaver Labs are made of water, fiber, and salt, and they breathe and bleed just like a real dog and cat. They are anatomically correct, with individual muscles, bones, organs, fat, fascia planes, and complete vasculature and can mimic a variety of pathologies. When one part of the model reaches the end of its usable lifespan, the remaining tissues can be adapted for use in other labs. These models feel like living tissue more than cadaver tissue, which is processed with dyes and preservatives.

When one part of the SynDaver model reaches the end of its usable lifespan, the remaining tissues can be adapted for use in other labs. These models feel like living tissue more than cadaver tissue, which is processed with dyes and preservatives. Veterinary technology students can learn with the SynDaver models without the emotional experience or chemical exposure such as in dissection of preserved cadavers.

**Sarah M. Meyer, CVT**

**Pensacola State College**

Associate Professor

Veterinary Technology Program Director

SCNAVTA Advisor

5555 W. Hwy 98 – Bldg. 3200

Pensacola, FL 32507

T 850.471.4673

[www.pensacolastate.edu](http://www.pensacolastate.edu)

To Whom This May Concern,

SynDaver is the sole supplier of SynDaver, SynAtomy, and SynTissue brand products worldwide. This suite of products includes "LeapFrog", a synthetic wet-tissue frog designed for middle-school, high-school and college introductory wet-lab dissection classes, "CopyCat" a feline model that includes synthetic wet-tissue abdominal organs for dissection and anatomy training, SynDaver Canine, the world's only live-animal replacement surgical model used in DVM (Doctor of Veterinary Medicine) surgical training programs, SynDaver Equine, a wet-tissue horse model used in veterinary technician and DVM programs and the SynDaver Synthetic Human - used across the globe in anatomy, medical and surgical training classes at the high-school, community college and university level. All of our products are manufactured and designed in the United States.

Any questions may be addressed to SynDaver Labs at 813-600-5530.

Regards,



Dr. Christopher Sakezles  
CEO, SynDaver  
Lead Engineer, SynDaverX  
8506 Benjamin Road  
Tampa, Florida 33634



# SynDaver

8506C Benjamin Road  
Tampa, FL USA 33634  
Phone: (813) 600-5530  
Fax: (813) 600-3235  
FEIN: 26-4360379

## QUOTE

*updated*

Quote Number : SQ-103301  
Valid Until: Dec 31, 2021  
Quoted By: Sean McGrath

### Quoted Payment Terms: Net 30

Contact Name: Nona Brockett  
Contact Email: nbrockett@pensacolastate.edu

Quote Stage: Delivered  
Contact Phone: 850-475-4886

#### BILL TO:

Pensacola State College  
5555 W. Hwy 98

Pensacola  
FL  
USA  
32507

#### SHIP TO:

Pensacola State College  
5555 W. Hwy 98

Pensacola  
FL  
USA  
32507

*11023*

S.No. Product Detail	Quantity	List Price	Discount	Line Total
1. SynDaver CopyCat Feline Anatomy Model 126001 Includes CopyCat Dissection Guide	3	\$ 5,000.00	\$ 0.00	\$ 15,000.00
2. Prepay & Add Shipping Charge; Ship via: SHIPPING Ground Shipping	1	\$ 300.00	\$ 0.00	\$ 300.00
3. Estimated Production and Delivery Timeline is 12 weeks EPDT12 Estimated Production and Delivery Timelines are for planning purposes. Upon order submission, SynDaver will schedule your order and communicate an actual planned ship date as part of the order acknowledgement. Please note, when payment terms include a prepayment amount, scheduling of the order will be performed upon receipt of prepay funds.	1	\$ 0.00	\$ 0.00	\$ 0.00
Sub Total				\$ 15,300.00
Adjustment				\$ 0.00
Grand Total				\$ 15,300.00

### Terms and Conditions

METHODS OF PAYMENT: ACH (PREFERRED), VISA, MASTERCARD, AMERICAN EXPRESS (ALL CREDIT CARD PAYMENTS SUBJECT TO 5% CONVENIENCE FEE), WIRE TRANSFER (\$35.00 PROCESSING FEE) AND CHECK. IMPORTANT NOTE: PRICES QUOTED ARE APPLICABLE ONLY FOR PAYMENT TERMS SHOWN ON QUOTE. UPON ORDER PLACEMENT, IF PAYMENT TERMS DIFFER FROM TERMS QUOTED, PRICING IS SUBJECT TO CHANGE. SYNDAVER LABS' STANDARD ORDER TERMS ARE PREPAY. FOR CUSTOMERS GRANTED NET TERMS, OUR STANDARD NET TERMS ARE NET 30 DAYS. TERMS BEYOND 30 DAYS WILL RESULT IN AN UPCHARGE ON PRODUCT OVER AND ABOVE LIST PRICE (N45 +10%, N60 +20%, N90 +35%) PRODUCTS NOT FOR RESALE WITHOUT PRIOR WRITTEN CONSENT FROM SYNDAVER LABS ALL SALES SHIPPED TO A FLORIDA ADDRESS WILL BE CHARGED FLORIDA SALES TAX UNLESS A VALID SALES TAX EXEMPT CERTIFICATE IS PROVIDED AT TIME OF ORDER. ANY PAYMENTS NOT MADE WITHIN THE PAYMENT TERMS OF THE INVOICE SHALL BE SUBJECT TO A LATE PAYMENT CHARGE OF 1.5% PER MONTH (COMPOUNDED) ON THE UNPAID, PAST DUE BALANCE.