

The Pensacola State College Purchasing Department intends to make a purchase which has been determined to qualify as a "Sole Source" purchase. The purpose of this "Notice of Intent to Award" is to publicly announce the College's intent to award a Sole Source Contract for a specific service, construction or item of tangible personal property.

Any vendor who does not agree that the service, construction or item of tangible personal property is available only from the contractor determined to be a sole source may protest the "Notice of Intent to Award" by contacting the Purchasing Department within seven (7) calendar days of the date this Notice is posted. Your protest must be in writing and describe the basis for the protest. Please submit your protest, to purchasing@pensacolastate.edu and include the words "PROTEST OF NOTICE OF INTENT TO AWARD SOLE SOURCE CONTRACT" (reference the contractor's name that is subject of your protest) and your company name on the subject line.

**PENSACOLA STATE
COLLEGE**

Sole Source Justification

Under the guidelines of Florida State Board of Education Administrative Rules, Chapter 6A-14.0734, the following information is submitted in support of a request to purchase goods/and or services without using competitive procedures. This sole source certification will become a public document, open to public inspection; therefore, you should be certain all material facts are true, relevant, and clearly understandable.

REQUESTING DEPARTMENT: Engineering Tech		CAMPUS:
ORIGINATING COST CENTER: Perkins CTE		GRANT COST CENTER (IF APPLICABLE) Perkins CTE FY 20/21
REQUISITION NUMBER: REQ-0000002695	ITEM DESCRIPTION: AMATROL Mini-Split Heat Pump Learning System	PRICE> \$25,421.30

SUGGESTED VENDOR: DC Jaeger Corporation
VENDOR'S ADDRESS: PO Box 2455 Winter Park, FL 32790
VENDOR'S PHONE#: 407-645-1500 CONTACT PERSON: Rod Jaeger

SOLE SOURCE JUSTIFICATION: State why this is the only item which will fulfill your needs. (If product/service is only offered by a single supplier, attach written statement of such from supplier).
 D.C. Jaeger Corporation is the only distributor authorized to distribute Amatrol Products. Amatrol is fully integrated into our current program which provides student curriculum and instructor guides that align with the CTE Frameworks from FLDOE. Additionally, existing equipment in program is Amatrol, and for consistency in teaching the courses, it would be detrimental to use anything else.

LIST COMPETITORS AND OTHER RESOURCES CONTACTED TO FIND COMPETITION:

VENDOR# 1:	TELEPHONE:
VENDOR# 2:	TELEPHONE:
VENDOR# 3:	TELEPHONE:

IF PRODUCT/SERVICE IS AVAILABLE FROM MORE THAN ONE VENDOR, WHY IS IT NOT FEASIBLE TO BID THE PRODUCT/SERVICE? (BRIEFLY EXPLAIN):
 DC Jaeger is the exclusive distributor for AMATROL products for the State of Florida. This product is not available for purchase from any other source within the State of Florida.

I, the undersigned, certify the above to be true and correct to the best of my knowledge and belief and the user and / or undersigned does not have a financial interest in the above named vendor.

REQUESTOR NAME (PRINT): Michael Listau	REQUESTOR TITLE: Director, Workforce Ed.
REQUESTOR SIGNATURE: 	DATE: 6/28/21

ALL SUPPORTING DOCUMENTATION MUST BE ATTACHED

REQUIRED APPROVALS

 DIRECTOR OF PURCHASING & AUXILIARY SERVICES

VICE PRESIDENT OF BUSINESS AFFAIRS (IF APPLICABLE)



May 19, 2021

Deborah Hooks
Director, Career and Technical Education
Pensacola State College
1000 College Blvd
Pensacola FL 32504

Subject: Amatrol Sole Source Letter

Dear Ms. Hooks,

This is to advise your organization that D. C. Jaeger Corporation, PO Box 2455, Winter Park, FL 32790, is the authorized distributor for Amatrol products within the state of Florida.

Amatrol uses exclusive distributors for specific states. Therefore, *D. C. Jaeger Corporation* is the only distributor supported by Amatrol for Florida purchases.

Amatrol is the only manufacturer that can produce and supply the following product(s) quoted by *D. C. Jaeger Corporation*: T7130 Residential Mini-Split Heat Pump Learning System.

All Amatrol learning systems include student curriculum and instructor's guides, which can be used in either a self-paced or lecture-lab environment. All Amatrol curricula use the same format, including learning objectives and industry skills. The instructor's curriculum includes all testing, authentic (skills) assessment resources, and rubrics for consistent student assessment. Only Amatrol-branded curriculum can guarantee full compatibility of hands-on skills and objectives with Amatrol learning systems.

If you need further information, please contact me at 800-264-8285.

Sincerely,

A handwritten signature in black ink that reads "Kent Powell". The signature is written in a cursive style with a large, stylized initial "K".

Kent Powell
North America Sales Manager

Learning Systems for Technical Education

www.amatrol.com Fax 812-283-1584 Phone 812-288-8285