



The Pensacola State College Purchasing Department intends to make a purchase which has been determined to qualify as a "Sole Source" purchase. The purpose of this "Notice of Intent to Award" is to publicly announce the College's intent to award a Sole Source Contract for a specific service, construction or item of tangible personal property.

Any vendor who does not agree that the service, construction or item of tangible personal property is available only from the contractor determined to be a sole source may protest the "Notice of Intent to Award" by contacting the Purchasing Department within seven (7) calendar days of the date this Notice is posted. Your protest must be in writing and describe the basis for the protest. Please submit your protest, to purchasing@pensacolastate.edu and include the words "PROTEST OF NOTICE OF INTENT TO AWARD SOLE SOURCE CONTRACT" (reference the contractor's name that is subject of your protest) and your company name on the subject line.

PENSACOLA STATE —COLLEGE—

Sole Source Justification

Under the guidelines of Florida State Board of Education Administrative Rules, Chapter 6A-14.0734, the following information is submitted in support of a request to purchase goods/and or services without using competitive procedures. This sole source certification will become a public document, open to public inspection; therefore, you should be certain all material facts are true, relevant, and clearly understandable.

REQUESTING DEPARTMENT:		CAMPUS:			
Engineering Tech					
ORIGINATING COST CENTER:		GRANT COST CENTER (IF APPLICABLE)			
Career & Technical Education		GEER Rapid Credentialing			
REQUISITION NUMBER:	TEM DESCRIPTION:			PRICE>	
REQ-000002615	ControlLogix Workstation and Controlle		ller	\$35,851.48	
SUGGESTED VENDOR: Irby Electrical (Stuart C. Irby CO.)					
VENDOR'S ADDRESS: 5208 Sycamore Dr., Pensacola, FL 32503					
VENDOR'S PHONE#: 850-471-4927 CC			CONTACT PERSON: Gary Turner		
SOLE SOURCE JUSTIFICATION: State why this is the only item which will fulfill your needs.					
(If product/service is only offered by a single supplier, attach written statement of such from supplier).					
Irby Electrical is the only distributor authorized to sell Allen-Bradley equipment. Allen-Bradley equipment is					
industry standard and is the most common equipment used by employers in our area.					
Additionally, existing equipment in program is all Allen-Bradley and for consistency in teaching the courses					
it would be detrimental to use anything else.					
LIST COMPETITORS AND OTHER RESOURCES CONTACTED TO FIND COMPETITION:					
VENDOR# 1:	TELEPHONE:				
VENDOR# 2:		TELEPHONE:			
VENDOR# 3:		TELEPHONE:			
IF PRODUCT/SERVICE IS AVAILABLE FROM MORE THAN ONE VENDOR, WHY IS IT NOT FEASIBLE					
TO BID THE PRODUCT/SERVICE? (BRIEFLY EXPLAIN):					
Items were listed on 2 different bid solicitation services (GovQuote and VendorLink). The only respondent to					
the request was Irby Electrical. They are the sole distributor of the items in this region.					
			A A STATE OF THE S		
1, the undersigned, certify the above to be true and correct to the best of my knowledge and belief and					
the user and / or undersigned does not have a financial interest in the above named vendor.					
DECULECTOR MANE (PRINT)					
Michael Lista	Dircc	Director, Workforce EL.			
REQUESTOR SIGNATURE:	- C	DATE: 6-23-21			
ALL SUPPORTING DOCUMENTATION MUST BE ATTACHED					

REQUIRED APPROVALS

DIRECTOR OF PURCHASING & AUXILIARY SERVICES

VICE PRESIDENT OF BUSINESS AFFAIRS (IF APPLICABLE)

PUR002-11/07

Birmingham Office 2100 Riverchase Center, Ste. 300 Birmingham, AL 35244 251-213-1407 aktirado@ra.rockwell.com



06/21/2021

Mr. Clark Puckett
Purchasing Coordinator
Pensacola State College
Purchasing and Auxiliary Services
1000 College Blvd
Pensacola, Fl. 32504

Re: Irby – Sole Source Distributor

Dear Mr. Puckett:

This is to confirm Irby Electrical is currently the only distributor appointed and authorized to sell Allen-Bradley Standard Controls, Drives, PLC/MMI, Rockwell Software products and all services offerings in the geographic area in which the *Pensacola State College* is located. As a matter of company policy, full factory product and sales support is made available only to the local authorized distributor. It is Rockwell Automation's practice and policy to always promote and recommend the use of the authorized distributor to customers in that geographic area. Rockwell Automation discourages the use of other non-authorized sources, including distributors who may hold an Allen-Bradley appointment in another locale.

Should you have any questions regarding the above, please do not hesitate to contact either Irby Electrical Distributor at (251) 433-3911 or our local Rockwell Automation sales office at (251) 213-1407.

Regards, Ally Tirado Rockwell Automation - Channel Account Manager South Alabama, Central Mississippi, FL Panhandle

Cell: 251-213-1407

email: aktirado@ra.rockwell.com

