## **Sole Source Announcement**



The Pensacola State College Purchasing Department intends to make a purchase which has been determined to qualify as a "Sole Source" purchase. The purpose of this "Notice of Intent to Award" is to publicly announce the College's intent to award a Sole Source Contract for a specific service, construction or item of tangible personal property.

Any vendor who does not agree that the service, construction or item of tangible personal property is available only from the contractor determined to be a sole source may protest the "Notice of Intent to Award" by contacting the Purchasing Department within fifteen (15) calendar days of the date this Notice is posted. Your protest must be in writing and describe the basis for the protest. Please submit your protest, to cboatwright@pensacolastate.edu and include the words "PROTEST OF NOTICE OF INTENT TO AWARD SOLE SOURCE CONTRACT" (reference the contractor's name that is subject of your protest) and your company name on the subject line.



## **Sole Source Justification**

Under the guidelines of Florida State Board of Education Administrative Rules, Chapter 6A-14.0734, the following information is submitted in support of a request to purchase goods and/or services without using competitive procedures. The sole source justification will become a public document, open to public inspection.

Requesting Department Applied Technology	Cost Center	
Suggested Vendor		
Yaskawa America		
Attach Quote		
Item Description		Price
Robotics Equipment		\$77,545
Please explain why this is considered a sole source item. Attach additional documentation as necessary.		
Motoman Robotics was chose to provide the equipment and training for the Robotics course that is to be offered in the ENGNR-AS with a specialization in Advanced Manufacturing. It is the intent of this degree to train students on equipment that is currently in use at manufacturers as opposed to equipment designed for training purposes only. By using Motoman's training and equipment, Pensacola State College will be using the same material and curriculum industry is using to certify robotics technicians in industry. The Motoman Endorsed Robotics Instructor Training was developed specifically for colleges and universities who are looking to provide a Motoman satellite training facility for local industry with a focus on workforce development.		
Once Pensacola State College's instructors become certified in a specific training class, he or she will be able to deliver the same curriculum as the Motoman Training Education Center. The College will be able to offer the exact same training offerings to local manufacturers, new students, incumbent workers, and industrial companies.		
List Competitors and other resources contacted to find competition		
<sup>1</sup> FANUC		
<sup>2</sup> Amatrol		
3		
Requestor Name	Requestor Title	
Danny Steele	Director, Applied Technology	
Requestor Signature*	Date 10/30/2014	
*I certify the above information is true and correct to the best of my knowledge and I have no financial interest in the suggested		
vendor.		
Approvals		
Director of Purchasing and Auxiliary Services I Date	Vice President of Business Affairs (If Applic	able) I Date