

THE DISTRICT BOARD OF TRUSTEES OF  
PENSACOLA JUNIOR COLLEGE, FLORIDA  
1000 COLLEGE BOULEVARD  
PENSACOLA, FL 32504-8998

December 3, 2009

BID NO. 10 - 2009/2010

**INVITATION TO BID (ITB) ON HIGH DEFINITION PRODUCTION SWITCHING  
SYSTEM FOR WSRE TV**

The District Board of Trustees of Pensacola Junior College, Florida hereby extends an Invitation to Bid (ITB) for High Definition Production Switching System for WSRE TV, as specified in this bid request.

All terms and conditions included hereafter are part of this bid request. Any bid failing to comply with all of these terms and conditions may not be accepted. Rights are reserved to reject any and all bids and to waive any and all technicalities.

Directions for submitting bids include the following:

1. **All bids must be mailed or delivered to the attention of the Director of Purchasing and Auxiliary Services, and be received in the Purchasing and Auxiliary Services Office, Pensacola Junior College, Building 7, Room 737, 1000 College Boulevard, Pensacola, Florida 32504-8998, or delivered to the bid opening site (Room 736B), not later than 3:00 P.M., local time, Friday, December 11, 2009 and shall be clearly marked "SEALED ITB NO. 10 , 2009/2010 – High Definition Production Switching System for WSRE TV."** Due to the requirement of sealed bidding, facsimile bids will not be acceptable as valid bid responses. All bids shall be submitted on the bid form, herein included, and shall be properly signed by an authorized representative of the firm or entity submitting the bid, with delivery or completion date clearly indicated, in order to be considered. Attach all amplifying instructions and documents to this bid form. In the event that you are unable to submit a bid, written notification should be submitted to the Purchasing and Auxiliary Services Office in order for your firm's name to remain on the mailing list.

An evaluation committee meeting, in accordance with FS 286.011(1), is scheduled to be held on **Monday, December 14, 2009, at 11:30 A.M.** in the Barfield Administration Building No. 7, Room 737, 1000 College Boulevard, Pensacola, Florida 32504-8998. Bid tabulations and award recommendations will be posted in the Purchasing Department, Pensacola Junior College and online at

<http://www.pjc.edu/visitors/vendors/currTabs.asp>. Posting normally occurs within 10 days of bid opening date.

2. A person or affiliate who has been placed on the convicted vendor list following a conviction for a public entity crime may not submit a bid on a contract to provide any goods or services to a public entity, may not submit a bid on a contract with a public entity for the construction or repair of a public building or public work, may not submit bids on leases of real property to a public entity, may not be awarded or perform work as a contractor, supplier, subcontractor, or consultant under a contract with any public entity, and may not transact business with any public entity in excess of the threshold amount provided in F.S. 287.017, for CATEGORY TWO for a period of 36 months from the date of being placed on the convicted vendor list.
3. Any person(s) requiring reasonable accommodations, in accordance with the provisions of the American With Disabilities Act for attendance at the scheduled bid opening shall contact the Office of the Director of Purchasing and Auxiliary Services, at least seventy-two (72) hours in advance of the scheduled bid opening deadline as indicated on Page 1, herein.
4. Price, quality, specifications and time of guaranteed delivery will be the determining factors in the award of the bid.
5. All prices shall be firm until order is placed, unless otherwise specified herein or indicated by bidder.
6. **All bid prices shall be FOB Pensacola Junior College, 1000 College Boulevard, Pensacola, FL, 32504-8998.**
7. Failure to file a protest within the time prescribed in F.S. 120.57(3), or failure to post the bond or other security as required by F.S. 287.042(2) (c) shall constitute a waiver of proceedings under Chapter 120, Florida Statutes. All protests must be delivered to the Director of Purchasing & Auxiliary Services, Pensacola Junior College, 1000 College Blvd., Pensacola, FL. 32504 within the time prescribed in Chapter 120, Florida Statutes to be considered valid.
8. Unless otherwise indicated herein, when manufacturer's names, trade names, and/or catalog numbers are listed in a specification, they are provided for information and are not intended to limit competition. The bidder may offer any brand for which he/she is an authorized representative which meets or exceeds the specification(s) for any item(s). If equivalent products are offered, the manufacturer's name and model number shall be clearly indicated on the bid form. Any item(s) offered as equivalent to that which is specified must be equivalent in quality of

materials, workmanship, and effect and shall be corresponding in function and performance. Descriptive literature and/or complete specifications shall be included for any item(s) offered as approved equivalent(s). Bids lacking any written indication of intent to bid an alternate product or brand will be considered to be in complete compliance with the specifications of the bid form. Pensacola Junior College shall retain the right to determine the acceptability of any item(s) offered as equivalent to any item(s) specified.

9. In the event of an error in extending the total cost of any item, the unit price submitted will prevail.
10. **With the consent and agreement of the successful bidder(s)** purchases may be made under this ITB by other community colleges, state universities, district school boards and by other educational institutions within the state of Florida. Such purchases shall be governed by the same terms and conditions stated in the bid solicitation as provided in State Board of Education Rule 6A14.0734(2) (c). If the period of time is not defined within the solicitation, the prices, terms and conditions shall be firm for 120 days from the date of award. Bidders shall note exceptions to the above paragraph, if any.
11. Bids may be awarded or rejected, item-by-item, in sub-group(s) or in whole, at the discretion of Pensacola Junior College.
12. Any award on the basis of this bid will be contingent upon approval by The District Board of Trustees of Pensacola Junior College, Florida, and the terms of the contract to be negotiated with the successful bidder.
13. PJC's terms are "Net 30 Days" after acceptance of services/goods and receipt of an acceptable invoice.
14. Insurance: The successful bidder shall provide appropriate insurance as indicated hereafter:
  - (a) Valid workmen's compensation insurance as required by Chapter 440, Florida Statutes;
  - (b) General public liability insurance against bodily injury, personal injury, and property damages, in limits of not less than \$100,000.00 per claimant, and \$200,000.00 per incident or occurrence. The District Board of Trustees, Pensacola Junior College, Florida shall be named as an additional insured on the contractor's policy.
  - (c) Automotive liability insurance against bodily injury and property damage, in at least the amounts of \$100,000.00 per claimant, and \$200,000.00 per occurrence.

(d) Certificates evidencing that all of the previously listed insurance is in force shall be forwarded to the Purchasing and Auxiliary services office prior to any work beginning. The Certificate of General Public Liability Insurance shall list The District Board of Trustees, Pensacola Junior College, Florida, as additional insured.

15. Any discussion by the bidder with any employee or authorized representative of the College involving proposal information occurring after the bids are opened and prior to the posting of the recommended award will result in the rejection of that bid.
16. All addenda to this ITB will be posted to the PJC Purchasing web page containing the original solicitation located at <http://www.pjc.edu/visitiior/vendors/currSolicit.aspx>.
17. The College shall not be responsible for the payment of any travel expenses for the contractor which occurs as a result of award resulting from this ITB.

We look forward to your participation in submitting a bid for consideration. Any questions or concerns should be addressed to the Director, Purchasing and Auxiliary Services at (850) 484-1794.

Angie C. Jones  
Director of Purchasing  
and Auxiliary Services

## SCOPE OF PROJECT

The District Board of Trustees of Pensacola Junior College, Florida, on behalf of WSRE TV is accepting bids to provide a High Definition Production Switching System. The project will be part of a replacement of WSRE's standard definition studio production equipment with high definition equipment. Technical questions regarding this project should be directed to Darrel Harrison (850) 484-1285. The project will include the following:

The High Definition Production Switching System will consist of:

### **Qty Description**

#### **KAYAK HD SWITCHER**

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- 1 KAYAK-HD-250C Kayak HD 2.5 M/E Multi-format Production Switcher with Control Panel, 4RU frame, 48 Inputs, 24 Mappable Outputs, and 2 Flexible Chroma Keyers per system, and 1 Internal Digital Picture Manipulator (iDPM) per full M/E with 2D plus Perspective, MakeMemo Macros, and 1 V&K Framestore on each keyer bus & YUV Color Correction on each video bus. 20 meter control/data cables standard. Specify WHITEKEYS or COLORKEYS with order.
- 1 KHD-PSU KayakHD Internal Redundant Power Supply. Second module slides inside bottom of e-box.

#### **EXPANDED DVE CHANNELS AND EFFECTS**

\*\*\*\*\*

- 1 KHD250-IDPM-1 KayakHD-250 License for 3 Additional iDPM Channels with 2D transforms with perspective & crops in M/E 1
- 1 KHD250-IDPM-P KayakHD-250 License for 3 Additional iDPM Channels with 2D transforms with perspective & crops in Program Preset
- 1 KHD250-KURL-1 KayakHD-250 License for Kurl Effects on all standard & licensed iDPMs in M/E 1
- 1 KHD250-KURL-P KayakHD-250 License for Kurl Effects on all standard & licensed iDPMs in Program/Preset
- 1 KHD250-SPEKTRA-1 KayakHD-250 License for Lighting, Wide-range Defocus, Glow and Output Recursives for all standard & licensed iDPMs in M/E 1
- 1 KHD250-SPEKTRA-P KayakHD-250 License for Lighting, Wide-range Defocus, Glow and Output Recursives for all standard & licensed iDPMs in Program/Preset

**INTERNAL RAM RECORDER/STILL STORE**

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- 1 KHD-RAMREC KayakHD RAM Recorder RAM module w/ license to install on CPU 6910000xx or 7710060xx for 6-Channel RAMRecorder with standard RAM capacity as follows: frames/format = 850/1080i, 1900/720p, 4800/525i, 100/625i, or seconds/format= 28/1080i30, 34/1080i25, 31/720p60, 38/720p50, 160/525i30, and 164/625i25.

**MATCHDEF DUAL VIDEO SOURCE SCALER/FRAME SYNC**

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- 1 KHD250-MDEF KayakHD-250 MatchDef dual video source scalar for converting 2 SD or HD sources to the production format, 4RU frame allows maximum of 4 for up to 8 sources, 8RU frame allows maximum of 8 for up to 16 sources. 1 mix/effects or IOXPAND option required per every 2 MatchDef options.

**TOUCH SCREEN W/POWER SUPPLY**

\*\*\*\*\*

- 1 KHDXL-PNLMENU Touchscreen menu panel and cable, for use connected to first or second PCU CPU (KAYN-PNL-CPU2), or standalone connected to customer furnished equipment. 1 KHDXL-MENU-PSU Power supply unit for a touch-screen menu panel when attached to a customer furnished computer, including cable.

**SERVICES**

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- 1 KHD-SPNT Kayak HD Onsite StartPRO - Commissioning. Includes a multi-point review check list and a brief product overview, check of control interfaces. Including Travel and Expenses.
- 1 KAY-OST 3-Day On-Site Operations Training for Kayak - includes PDF copy of training materials,including Travel and Expenses.

All pricing shall include delivery charges and delivered to:

WSRE TV  
1000 College Blvd  
Building 23  
Pensacola, FL 32504

Attention Darrel Harrison

**\*Equipment listed is approved and preferred. If bidding other than specified, as listed herein, provide full detailed specifications on the item you are bidding and submit with your bid. Failure to provide these specifications may result in the rejection of your bid.**

**Warranty:** The manufacturer shall warrant the equipment to be free from defects in material and workmanship under normal use and service for a period of not less than one year from the date of installation. The obligation under all warranties shall be limited to the replacement of defective components and to the shipment of replaced parts to the purchaser FOB destination. Standard published warranties shall apply to any item not identified with the equipment manufacturer's trademark or trade name.

**BID SHEET**

**Unit Cost    Total**

**KAYAK HD SWITCHER**

\*\*\*\*\*

1	KAYAK-HD-250C Kayak HD 2.5 M/E Multi-format Production Switcher with Control Panel, 4RU frame, 48 Inputs, 24 Mappable Outputs, and 2 Flexible Chroma Keyers per system, and 1 Internal Digital Picture Manipulator (iDPM) per full M/E with 2D plus Perspective, MakeMemo Macros, and 1 V&K Framestore on each keyer bus & YUV Color Correction on each video bus. 20 meter control/data cables standard. Specify WHITEKEYS or COLORKEYS with order.	\$ _____	\$ _____
1	KHD-PSU KayakHD Internal Redundant Power Supply. 2nd module slides inside bottom of e-box.	\$ _____	\$ _____

**EXPANDED DVE CHANNELS AND EFFECTS**

\*\*\*\*\*

1	KHD250-IDPM-1 KayakHD-250 License for 3 Additional iDPM Channels with 2D transforms with perspective & crops in M/E 1	\$ _____	\$ _____
1	KHD250-IDPM-P KayakHD-250 License for 3 Additional iDPM Channels with 2D transforms with perspective & crops in Program Preset	\$ _____	\$ _____
1	KHD250-KURL-1 KayakHD-250 License for Kurl Effects on all standard & licensed iDPMs in M/E 1	\$ _____	\$ _____
1	KHD250-KURL-P KayakHD-250 License for Kurl Effects on all standard & licensed iDPMs in Program/Preset	\$ _____	\$ _____
1	KHD250-SPEKTRA-1 KayakHD-250 License for Lighting, Wide-range Defocus, Glow and Output Recursives for all		



standard & licensed iDPMs in M/E 1 \$\_\_\_\_\_ \$\_\_\_\_\_

1 KHD250-SPEKTRA-P KayakHD-250 License  
for Lighting, Wide-range  
Defocus, Glow and Output Recursives for all  
standard & licensed iDPMs in Program/Preset \$\_\_\_\_\_ \$\_\_\_\_\_

**INTERNAL RAM RECORDER/STILL STORE**

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1 KHD-RAMREC KayakHD RAM Recorder  
RAM module w/ license to  
install on CPU 6910000xx or 7710060xx for  
6-Channel RAMRecorder with standard RAM  
capacity as follows: frames/format = 850/1080i,  
1900/720p, 4800/525i, 4100/625i, or seconds/format=  
28/1080i30, 34/1080i25, 31/720p60, 38/720p50,  
160/525i30, and 164/625i25. \$\_\_\_\_\_ \$\_\_\_\_\_

**MATCHDEF DUAL VIDEO SOURCE  
SCALER/FRAME SYNC**

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1 KHD250-MDEF KayakHD-250 MatchDef dual  
video source scalar for  
converting 2 SD or HD sources to the production  
format, 4RU frame allows maximum of 4 for up to 8  
sources, 8RU frame allows maximum of 8 for up to  
16 sources. 1 mix/effects or IOXPAND option  
required per every 2 MatchDef options. \$\_\_\_\_\_ \$\_\_\_\_\_

**TOUCH SCREEN W/POWER SUPPLY**

\*\*\*\*\*

1 KHDXL-PNLMENU Touchscreen menu panel  
and cable, for use connected to first or second PCU CPU  
(KAYN-PNL-CPU2), or standalone connected to  
customer furnished equipment. 1 KHDXL-MENU-PSU  
Power supply unit for a touch-screen menu panel  
when attached to a customer furnished computer,  
including cable. \$\_\_\_\_\_ \$\_\_\_\_\_

**SERVICES**

\*\*\*\*\*

- 1 KHD-SPNT Kayak HD Onsite StartPRO - Commissioning.  
Includes a multi-point review check list and a brief  
product overview, check of control interfaces.  
Including Travel and Expenses. \$\_\_\_\_\_ \$\_\_\_\_\_
  
- 1 KAY-OST 3-Day On-Site Operations Training for Kayak -  
includes PDF copy of training materials,  
Including Travel and Expenses. \$\_\_\_\_\_ \$\_\_\_\_\_

All pricing shall include delivery charges. No additional expenses shall be paid. Pricing shall include all associated costs, including travel.

**\*Equipment listed is approved and preferred. If bidding other than specified, as listed herein, provide full detailed specifications on the item you are bidding and submit with your bid. Failure to provide these specifications may result in the rejection of your bid.**

**CERTIFICATION OF DRUG-FREE WORKPLACE PROGRAM**

**IDENTICAL TIE BIDS** - Whenever two or more bids which are equal with respect to price, quality, and service are received by the State or by any political subdivision for the procurement of commodities or contractual services, a bid received from a business that certifies that it has implemented a drug-free workplace program shall be given preference in the award process. Established procedures for processing tie bids will be followed if none of the tied vendors have a drug-free workplace program, or if all of the tied vendors have drug-free workplace programs. In order to have a drug-free workplace program a business shall:

- (1) Publish a statement notifying employees that the unlawful manufacture, distribution, dispensing, possession, or use of a controlled substance is prohibited in the workplace and specifying the actions that will be taken against employees for violations of such prohibition.
- (2) Inform employees about the dangers of drug abuse in the workplace, the business's policy of maintaining a drug-free workplace, any available drug counseling, rehabilitation, and employee assistance programs, and the penalties that may be imposed upon employees for drug abuse violations.
- (3) Give each employee engaged in providing the commodities or contractual services that are under bid a copy of the statement specified in subsection (1).
- (4) In the statement specified in subsection (1), notify the employees that, as a condition of working on the commodities or contractual services that are under bid, the employee will abide by the terms of the statement and will notify the employer of any conviction of, or plea of guilty or nolo contendere to, any violation of chapter 893 or of any controlled substance law of the United States or any state, for a violation occurring in the workplace no later than five (5) days after such conviction.
- (5) Impose a sanction on, or require the satisfactory participation in a drug abuse assistance or rehabilitation program if such is available in the employee's community, by any employee who is so convicted.
- (6) Make a good faith effort to continue to maintain a drug-free workplace through implementation of this section.

**AS THE PERSON AUTHORIZED TO SIGN THE STATEMENT, I CERTIFY THAT THIS FIRM COMPLIES FULLY WITH THE ABOVE REQUIREMENTS.**

SIGNATURE OF VENDOR  
REPRESENTATIVE: \_\_\_\_\_

TYPED OR PRINTED NAME OF VENDOR  
REPRESENTATIVE \_\_\_\_\_

BIDDING FIRM OR ENTITY NAME: \_\_\_\_\_

**REFERENCES**

- |    |  |                       |
|----|--|-----------------------|
| 1. |  | FIRM OR ENTITY        |
|    |  | CONTACT PERSON        |
|    |  | ADDRESS               |
|    |  | DATE/TERM of CONTRACT |
|    |  | TELEPHONE NUMBER      |
| 2. |  | FIRM OR ENTITY        |
|    |  | CONTACT PERSON        |
|    |  | ADDRESS               |
|    |  | DATE/TERM of CONTRACT |
|    |  | TELEPHONE NUMBER      |
| 3. |  | FIRM OR ENTITY        |
|    |  | CONTACT PERSON        |
|    |  | ADDRESS               |
|    |  | DATE/TERM of CONTRACT |
|    |  | TELEPHONE NUMBER      |

**BID SUBMITTED BY:**

\_\_\_\_\_  
FEDERAL TAX I.D. NUMBER

\_\_\_\_\_  
FIRM OR ENTITY NAME

\_\_\_\_\_  
ADDRESS

\_\_\_\_\_  
CITY, STATE & ZIP CODE

\_\_\_\_\_  
TELEPHONE NUMBER /FAX NUMBER

TYPED OR PRINTED NAME OF AUTHORIZED REPRESENTATIVE:

\_\_\_\_\_

**SIGNATURE OF AUTHORIZED REPRESENTATIVE:**

\_\_\_\_\_

DATE: \_\_\_\_\_