

The Pensacola State College Purchasing Department intends to make a purchase which has been determined to qualify as a "Sole Source" purchase. The purpose of this "Notice of Intent to Award" is to publicly announce the College's intent to award a Sole Source Contract for a specific service, construction or item of tangible personal property.

Any vendor who does not agree that the service, construction or item of tangible personal property is available only from the contractor determined to be a sole source may protest the "Notice of Intent to Award" by contacting the Purchasing Department within seven (7) calendar days of the date this Notice is posted. Your protest must be in writing and describe the basis for the protest. Please submit your protest, to [purchasing@pensacolastate.edu](mailto:purchasing@pensacolastate.edu) and include the words "PROTEST OF NOTICE OF INTENT TO AWARD SOLE SOURCE CONTRACT" (reference the contractor's name that is subject of your protest) and your company name on the subject line.

**PENSACOLA STATE  
COLLEGE**

**Sole Source Justification**

Under the guidelines of Florida State Board of Education Administrative Rules, Chapter 6A-14.0734, the following information is submitted in support of a request to purchase goods/and or services without using competitive procedures. This sole source certification will become a public document, open to public inspection; therefore, you should be certain all material facts are true, relevant, and clearly understandable.

REQUESTING DEPARTMENT: Engineering Technology		CAMPUS: Pensacola
ORIGINATING COST CENTER:		GRANT COST CENTER (IF APPLICABLE) 24601002186871023
REQUISITION NUMBER: 201900890	ITEM DESCRIPTION: Robotic Welding Equipment	PRICE: \$14,345.00

<b>SUGGESTED VENDOR:</b> Motoman Robotics
<b>VENDOR'S ADDRESS:</b> 100 Automation Way, Miamisburg, OH 45342
<b>VENDOR'S PHONE#:</b> 937-847-3200 <b>CONTACT PERSON:</b> Laura Jergens

<p><b>SOLE SOURCE JUSTIFICATION:</b> State why this is the only item which will fulfill your needs. (If product/service is only offered by a single supplier, attach written statement of such from supplier).</p> <p>See attached</p>
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**LIST COMPETITORS AND OTHER RESOURCES CONTACTED TO FIND COMPETITION:**

VENDOR# 1:	TELEPHONE:
VENDOR# 2:	TELEPHONE:
VENDOR# 3:	TELEPHONE:

<p><b>IF PRODUCT/SERVICE IS AVAILABLE FROM MORE THAN ONE VENDOR, WHY IS IT NOT FEASIBLE TO BID THE PRODUCT/SERVICE? (BRIEFLY EXPLAIN):</b></p> <p>Items were posted to GovQuote website to solicit quotes. No additional quotes were received.</p>
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*I, the undersigned, certify the above to be true and correct to the best of my knowledge and belief and the user and / or undersigned does not have a financial interest in the above named vendor.*

REQUESTOR NAME (PRINT): <i>Mike Candota</i>	REQUESTOR TITLE: <i>Instructor Mech-A.S</i>
REQUESTOR SIGNATURE: <i>[Signature]</i>	DATE: <i>14 December 2018</i>

**ALL SUPPORTING DOCUMENTATION MUST BE ATTACHED**

**REQUIRED APPROVALS**

*[Signature]*  
\_\_\_\_\_  
DIRECTOR OF PURCHASING & AUXILIARY SERVICES

*Sean Ann Emond*  
\_\_\_\_\_  
VICE PRESIDENT OF BUSINESS AFFAIRS (IF APPLICABLE)

SOLE SOURCE JUSTIFICATION:  
Requisition Number 201900890

December 14, 2018

Motoman robotics should be considered as the sole source vendor for purchasing the proposed welding package in the Requisition Number 201900890.

Their equipment was purchased October 2015 to support the Advanced Manufacturing A.S. program. In the order was a reconditioned robotic industrial arm. The arm was purchased as one to take apart and reassemble for maintenance training in the coursework. Later a controller was purchased for the robot arm to make it a fully programmable robot arm.

The current proposal will add a welding package to be use in the MECH-A.S. program to teach Robotic programming using MIG welding processes. The items in the proposal were configured by motorman robotics to be used specifically on this existing robot arm. A service technician from motoman robotics will install all of the equipment for this welding package as stated in the current proposal.

Thank you

**Mike Cannon**

*Program Coordinator / Assistant Professor*

*Engineering Technology A.S. Specialization: Mechanical Design & Fabrication*

*College Credit Certificates:*

*CNC Machinist / Fabricator*

*CNC Composite Fabricator / Programmer*

*CNC Machinist Operator / Programmer*

*Mechanical Designer / Programmer*

*Engineering Technology Support Specialist*

*Department: Engineering Technology, Building 18, Room 1815*



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